

Tek-NiqueInk is the leader in administering cost-per-page Print Management Programs. Our comprehensive cost management solutions start with identifying all the factors that impact internal print costs. We then, develop and implement strategies to manage your print devices, ultimately, resulting in increased end-user and IT personnel productivity - - and reduced bottom line costs.

## **Wasted Time, Effort and Money**

With most print issues, an IT department will first attempt to troubleshoot and resolve the situation internally prior to dispatching their vendor. This approach often creates additional downtime and diverts IT attention from issues more relevant to your company's bottom line. That's exactly why so many companies are moving to our Cost Management solution.

## **Try Before You Buy**

We know that moving forward with any business solution requires considerable research, and is often met with hesitation. Enter the **Tek-NiqueInk "Pilot Program."** We have found that our 90-day "Pilot Program" is a valuable approach to building a long-term print management partnership. First, it affords you the opportunity to implement the program with minimal financial exposure or contractual commitment. Second, it allows you to evaluate and experience all aspects, as well as, the overall efficiencies of Tek-NiqueInk's Cost-Per-Page Cost Management Solution. Third, by installing one of Tek-NiqueInk's Magic 1500 Network Appliances, you can get an understanding of exactly how much you are printing and where the print is going; which printers are being over and under-utilized - - A "Try before you buy!" opportunity.

## **Getting Started**

At the commencement of a Cost-Per-Page "Pilot Program", Tek-NiqueInk will determine which printers are operationally capable of providing page counts. Tek-NiqueInk will then, inspect all of the existing equipment that will be included in the program to determine its condition. Then, for 90-days, you are able to experience the benefits of Tek-NiqueInk's Cost Management solution. It's that simple.